

Warrant No:	G00322/01/00	Operation:	DASHA
Call date/time:	25/05/2016 09:40:53	Transcribed by:	
Session No:	09818		
Proofed by:		Date:	21 March 2018

#### KONISTIS TO HAWATT

KONISTIS LAKI KONISTIS HAWATT MICHAEL HAWATT

HAWATT: Hey Laki.

KONISTIS: Good morning Michael, how are you?

HAWATT: How are you? How's it going?

KONISTIS: Yeah not bad dep, not bad champ not bad.

HAWATT: That's good.

KONISTIS: Did – did George tell you about the new offer?

HAWATT: No.

KONISTIS: About Harrisons?

HAWATT: No – no, he's got a new offer?

KONISTIS: Yeah.

HAWATT: Oh really how much?

KONISTIS: Now they're gonna walk away with over fifty million. Net.



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HAWATT: They walk away with it? Wow.

KONISTIS: Yes - yes.

HAWATT: That's (INAUDIBLE) –

KONISTIS: And – and – and – and I've told George these people aren't going to wait around

can we please hurry and se - and - and finish it.

HAWATT: Okay how – how about the commissions' part that – that's (INAUDIBLE)

KONISTIS: Right the commission part what – what happened, let me tell you what it is. It's

fifty-eight million on the table right.

HAWATT: Yep.

KONISTIS: So they've increased it and they've lowered their commission, th – they want –

they initially wanted four million commission right.

HAWATT: Yep.

KONISTIS: So they've brought it down to two point two.

HAWATT: Which works out how – what percent is that?

KONISTIS: Alright if you take out – oh it's slightly over three percent I tell you, I think it's

three point four percent or something.



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HAWATT: (INAUDIBLE) if it's three percent we'll work, that's what we – that's what we

saying around the three percent it'll work.

KONISTIS: Yeah around – look it's close to that but see they're gonna walk away at – if you

take away the GST out of the fifty-eight million 'cause they want to talk net -

HAWATT: Yeah.

KONISTIS: - right. It comes to fifty point seven two seven million in their pocket.

HAWATT: Okay h – has John sent the – the final one?

KONISTIS: (UNINTELLIGIBLE) you mean this offer?

HAWATT: Yeah (INAUDIBLE) -

KONISTIS: Yeah he sent it.

HAWATT: 'Cause I haven't seen it – I haven't see it –

KONISTIS: He sent it to George – he sent – he sent it to George yesterday and what –

HAWATT: Did George (INAUDIBLE)

KONISTIS: And – and let me tell you, and what George did – what – what George did just so

that there's a, some commission for you know the rest –



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HAWATT: Yeah.

KONISTIS: - what George did instead of putting four – fifty point seven two seven, he's made

the offer fifty net.

HAWATT: Oh okay so but he sent it on to Charlie or not?

KONISTIS: I think he sent it on to Charlie yesterday.

HAWATT: 'Cause I'm meeting – tomorrow I'm meeting tomorrow.

KONISTIS: Alright – alright can you please stress the importance they need to make a decision

quickly 'cause these guys don't wait around.

HAWATT: Alright I'll tell him, I'll tell him tomorrow.

KONISTIS: Right, he has to – he has to quickly now tell him (UNINTELLIGIBLE) stop – stop

stressing about bloody commissions and stuff they'll walk away -

HAWATT: (INAUDIBLE)

KONISTIS: - they'll walk away with fifty – fifty net –

HAWATT: (INAUDIBLE) I spoke to him before he said he's dealing with a public company

he can't, that's – that's the issue he faces.

KONISTIS: Yeah, but – but he's got to try and stress it to the public company that –



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HAWATT: (INAUDIBLE) he can do it but not too much. Not – not the way it was done

before (INAUDIBLE) -

KONISTIS: Yeah I – look this is closer this is three point four five –

HAWATT: (INAUDIBLE)

KONISTIS: - three point four seven it's close you know.

HAWATT: Yep – yep. Alright I'll talk to him -

KONISTIS: And –

HAWATT: - I'll talk to him about it as well alright?

KONISTIS: Alright – alright perfect. 'Cause you know ironically as soon as that offer was

made CBRE contacted me.

HAWATT: Aha.

KONISTIS: Right and said oh look how are you going, do – what do you think about

(UNINTELLIGIBLE) can you – you know (UNINTELLIGIBLE) they've

obviously told CBRE that they've got that offer -

HAWATT: Yep.

KONISTIS: - and CBRE then started ringing it's client base.



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HAWATT: Ah okay yep - yep.

KONISTIS: You understand what's going on? So I know – I know that this is the figure, this is

figure and there's no one anywhere near us.

HAWATT: Alright sounds good I think it might happen.

KONISTIS: Yeah it does. Now the other good thing that he told me, he goes he is talking with

two other parties but those two other parties there's a lot of s – arran – negotiations

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HAWATT: (INAUDIBLE) I know he told me there is because they're looking at a long

settlement or (INAUDIBLE) -

KONISTIS: Well guess what ours is? Guess what ours is? Three month settlement.

HAWATT: Wow that's a beauty.

KONISTIS: Three month settlement. I mean what are these guys for real?

HAWATT: I think he'll do it. It sound – now – now it sounds like it could work alright.

KONISTIS: Right.

HAWATT: (INAUDIBLE) I'll – I'll have a chat to him, I'll have a chat to him (INAUDIBLE)

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KONISTIS: I - I - I don't know if it's worth ch - even - meet - trying to meet up with him

today Michael to hurry it I don't want to lose it you know.

HAWATT: No – no look it's not – it's not gonna – look (UNINTELLIGIBLE) if the guys got

that means he's working on it I know the guy alright.

KONISTIS: Yep.

HAWATT: Okay.

KONISTIS: Alright champ.

HAWATT: (INAUDIBLE)

KONISTIS: Let's hope we got we've got news about the other one on Friday ah?

HAWATT: (INAUDIBLE)

KONISTIS: Bye - bye - bye -

HAWATT: (INAUDIBLE) thanks bye –

KONISTIS: (INAUDIBLE)

HAWATT: Bye.

**CALL ENDS**